



The American Waterways Operators

Affiliate Membership Application & Agreement

What is AWO?

The American Waterways Operators (AWO) is the national trade association for the domestic waterborne transportation industry, representing the interests of member companies operating on the inland and coastal waterways and harbors of the United States.

AWO's fundamental purpose is to represent the domestic tugboat, towboat and barge industry before the federal government. It also acts as the industry spokesman to the media and represents member company interests on state and regional issues.

What is Affiliate Membership?

Affiliate Members are associations, corporations, sole proprietorships, partnerships, and individuals sharing common interests with AWO's carrier members but not eligible for AWO carrier membership. **Affiliate Members** enjoy the full range of benefits of AWO membership. However, **Affiliate Members** neither vote nor hold office in AWO. There is one **Affiliate Member** seat on the Board of Directors that is filled annually through nomination by the AWO Chairman of the Board, and election by the AWO Executive Committee.

Executive Offices

801 North Quincy Street
Suite 200
Arlington, VA 22203
(703) 841-9300
Fax: (703) 841-0389

Atlantic Region Office

801 North Quincy Street
Suite 200
Arlington, VA 22203
(703) 841-9300
Fax: (703) 841-0389

Southern Region Office

1305 W. Causeway Approach
Suite 117
Mandeville, LA 70471
(985) 674-3600
Fax: (866) 457-9354

Pacific Region Office

11216 Sunrise Boulevard East
Suite 3-205
Puyallup, WA 98374
(253) 200-0945
Fax: (866) 954-8481

Midcontinent Office

1113 Mississippi
Suite 108
St. Louis, MO 63104
(314) 446-6474
Fax: (314) 446-6479



Benefits of AWO Membership

- You may attend all of AWO's many functions: seminars, conventions, and Board of Directors Meetings
- You may serve as a non-voting member of our many standing and special committees, where the fundamental work of the association is done. You receive a subscription to the *AWO Letter* which will keep you informed of the latest developments in our industry and in our association.
- You receive the association's *Annual Report*, legislative and regulatory position papers, and several valuable statistical publications.
- You are entitled to use the AWO logo in your advertising, stationery and business cards.

Cost of Affiliate Membership

Affiliate members pay dues on an annual basis. If your company has subsidiaries, sister companies, or branch offices that elect to hold separate membership in AWO and exercise individual membership privilege, they will be termed **Affiliate Associate Members**, and will pay a separate fee.

Affiliate Member Dues:

For Corporate Businesses or Partnerships:	\$4,000.00 Annually
For Sole Proprietors **	\$1,350.00 Annually
For Affiliate Associate Members***	\$ 540.00 Annually

** A *sole proprietor* is someone who owns an unincorporated business by himself or herself. However, if you are the sole member of a domestic limited liability company (LLC), you are not a sole proprietor if you elect to treat the LLC as a corporation.

****Affiliate Members* paying \$4,000.00 may add separate Memberships for subsidiaries, sister companies, or branch offices. The fee for each Affiliate Associate Member is \$540.00 annually.

Contributions or gifts to AWO are not tax deductible as charitable contributions. However, they may be tax deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of association lobbying activities. AWO will notify you annually of the non-deductible portion of your dues — the part which is allocable to lobbying.



The American Waterways Operators

The leading national advocate for the tugboat, towboat, and barge industry

AWO Affiliate Membership Application

Indicate Membership Type as described on the previous page:

- | | |
|--|------------|
| <input type="checkbox"/> Corporate Business or Partnership | \$4,000.00 |
| <input type="checkbox"/> Sole Proprietor | \$1350.00 |
| <input type="checkbox"/> Affiliate Associate | \$540.00 |

Company Name: _____

Parent Company (if any) _____

Street Address _____

City _____ State _____ Zip _____

Mailing Address (if different from above) _____

Number of Employees: _____ # of years Company has been in business: _____

Company Website: _____

Name of Company Representative to AWO _____

Nickname: _____

Title _____

Telephone _____ Fax: _____

Email: _____

Signature _____ Date: _____

Membership is on an annual basis from January to December. Applicants joining in a month other than January pay a pro-rated amount for the first year of membership.

Please Select Preferred Billing Cycle:

- Quarterly Annually

Amount Enclosed \$ _____



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Agreement
The American Waterways Operators
Affiliate Membership

The undersigned, _____ a corporation, partnership, or sole proprietorship, with principal offices at _____

_____ in consideration of like agreements entered into by others and of other valuable consideration hereby acknowledged to have been received, does hereby stipulate and agree to the *Constitution and Bylaws* of The American Waterways Operators, to the general purposes stated therein, and further to hereby subscribe to **Affiliate Membership** therein to be effective upon signing this agreement.

In witness whereof the above named has on this ____ day of _____ 20____ attached his, her, it's or their corporate seal and/or signature hereto.

Signature _____

Witness Signature _____

Please mail completed Application with payment to:

American Waterways Operators
Membership Department
801 North Quincy Street
Suite 200
Arlington, Virginia 22203