

YOUR ASSOCIATION AT WORK

AWO: IMPACT 2023

YOUR ADVOCATE

- **Defeated an unnecessary Jones Act waiver request** to move crude oil between Louisiana and Texas, ensuring the job was done by U.S. tank barges.
- Worked with allies to **defeat anti-Jones Act amendments by resounding votes** in the House Transportation & Infrastructure Committee.
- **Challenged a CBP ruling** that could have allowed foreign-flag vessels to transport cargo between offshore wind sites and secured a **new ruling upholding consistent application of the Jones Act**.
- Championed **pro-Jones Act resolutions** in Kentucky, Louisiana, and Washington state, bringing to 8 the number of states where similar resolutions have been adopted.
- Led coalition efforts to **defeat anti-Jones Act legislation** in Alaska, Hawaii, New Hampshire, New Jersey, and Pennsylvania.
- Launched the **Board-approved sustainability action plan** to promote greater use of marine transportation, improve ports and waterways system efficiency, and support members' initiatives to reduce greenhouse gas emissions.
- Initiated a multi-pronged effort to ensure **practical implementation of new statutory requirements** to prevent harassment, sexual harassment and sexual assault.
- **Mitigated the impacts of historic low water** by engaging the Army Corps of Engineers and Coast Guard on operational actions through the River Industry Executive Task Force.
- Worked with the Corps and Coast Guard to assess successes and failures of low water actions to **better prepare for and respond to future events**.
- Secured Coast Guard **update of ATB guidance** that was 40 years out-of-date to protect the safety and continuity of modern ATB operations.
- Secured indefinite **Coast Guard approval of the AWO Alternative Planning Criterion for emergency towing**, eliminating the burden and uncertainty of a 5-year renewal process.
- Secured new EPA guidance requiring **state No Discharge Zone applications to evaluate the impact** on commercial vessel operations.
- Secured Coast Guard agreement that **towing vessel operators do not have to provide notification** when putting a vessel into temporary inactive status.
- Secured **Department of Transportation approval of oral fluids testing** as an alternative method for DOT-required drug screening.
- **Challenged unsafe bridge operations** and initiated high-level collaboration with the Coast Guard on **regulating movable and remotely operated bridges**.
- Secured **rejection of a hazardous dock permit in Vicksburg** and pressed the Corps and Coast Guard to ensure a **robust Navigation Safety Risk Assessment** before considering the CEMUS dock permit.
- Secured Coast Guard **clarification on Designated Examiner requirements** to improve consistency and maximize approval of qualified mariners.
- Secured **Coast Guard approval for more practical alternatives** to line throwing appliances and flares under Subchapter M.

"I am optimistic about our industry's ability to seize the moment, because we have AWO – **to be our advocate** on Capitol Hill, with the administration, the Coast Guard, and the Army Corps of Engineers, in state capitols around the country, and with the media; **to be our resource** in providing tools, information and opportunities to make us



better; and **to be the united voice of our diverse industry.**"

Rick Iuliucci
The Vane Brothers Company
AWO Chairman of the Board



YOUR ADVOCATE (cont'd)

- Worked with the Coast Guard to **propose Pacific Coast navigation fairways** that support safe barge and towing vessel operations.
- Worked with coalition partners to **defeat Illinois legislation to impose new regulations and costs** on companies seeking construction permits.
- Led coalition effort to secure an **EPA hearing and regulatory process** to review California's harbor craft engine emissions rule.
- Secured changes to California's Carl Moyer Program to **give members improved access to grant funding** for vessel repowering.
- Secured **Washington state funding for a pumpout** at the Port of Anacortes to aid compliance with the Puget Sound NDZ.
- **Defeated a \$0.41/gallon diesel fuel fee** in Washington state.
- Protected Missouri River navigation by **preventing future construction** of fish habitat structures that would have impeded safe vessel operations.
- Helped **defeat a Hawaii bill to complicate industry practice** for the mooring of towing vessels.
- Secured measures to **protect maritime and industrial land uses** in Seattle from encroachment.
- Executed the **largest Barge-In** ever, with 145 AWO participants meeting 227 Congressional offices to discuss key industry issues.
- Through AWO PAC, delivered **\$213,500 in political impact and hosted four political impact events** to broaden and deepen relationships with key Members of Congress.

YOUR RESOURCE

- Launched **new online resource library** with over 115 safety, compliance, and other resources accessible to member company employees.
- Chartered the **AWO-OCIMF North American Safety Working Group** and secured AWO **representation on a SIRE program working group** to improve efficiency and reduce inspection program costs.
- Held **20 Coast Guard sector/MSU meetings with members** to strengthen Coast Guard-industry relationships and resolve local operational challenges.
- Presented the **American Waterways HERO award** to more than 175 mariners in recognition of heroic rescues that demonstrate selflessness, skill, and bravery.
- Clarified SMS requirements for members to **improve flexibility while maintaining high safety standards**.
- Established **High Value Near Miss collection program** to facilitate information-sharing among members.
- Convened **CEO Safety Focus Group to discuss lessons for our industry** from catastrophic East Palestine, OH train derailment.
- Launched the **Mariner Workforce Forum virtual series** to support members in managing mariner recruitment, retention, and advancement challenges.
- Launched the Sustainability Resources webpage to **connect members with federal and state funding opportunities**.
- Established the **Sustainability Tech Working Group** to support members in adopting new technologies.
- Established the **Deck Barge Working Group** to share best practices and address the unique challenges of deck and material barge operators.
- Published **six state one-pagers** to support industry advocacy and public affairs initiatives.
- Implemented **improved onboarding process** to engage members in the AWO community from the start of their membership.
- Produced 30 **member testimonial videos** on the value of AWO membership and a carrier benefits one-pager to **strengthen and grow the association**.

MOST ACCESSED ONLINE RESOURCES



AWO Mariner Workforce Forum: Building Workforce Pipelines with Maritime Academie...

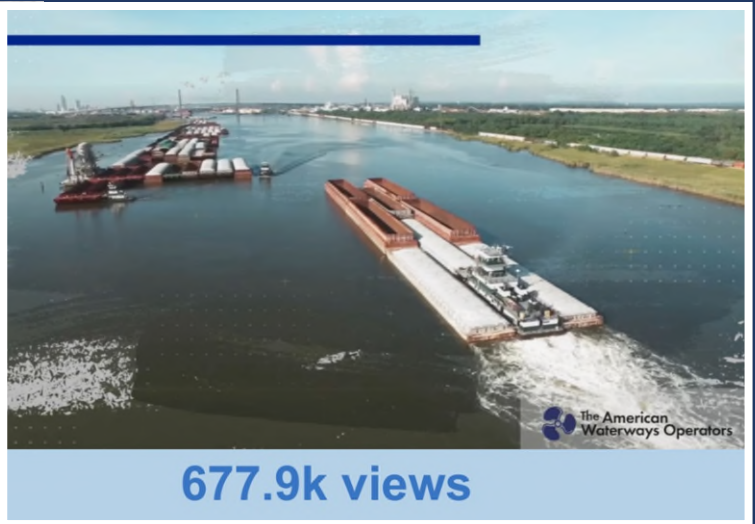
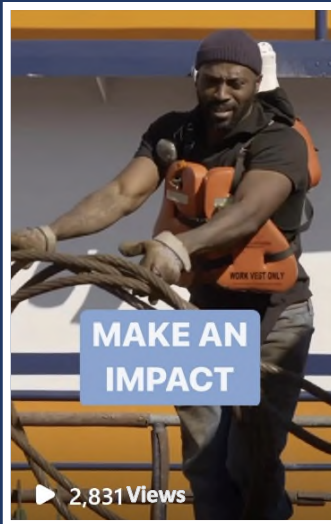


Caterpillar Sustainability Solutions for Marine Segments - Safety



MEMBER ONLY

Leadership Insights from VADM Dean Lee, U.S. Coast Guard (ret.) - Safety



YOUR UNITED VOICE

- Produced a **video highlighting members' sustainability leadership** that has generated over 677,925 views on social media.
- Developed graphics **showcasing the industry's greenhouse gas reductions**.
- Produced **65 media and public affairs appearances** to raise the industry's profile and advance its priorities, including:
 - Raising **public awareness and support for the Jones Act** through op-eds about pro-Jones Act resolutions in Washington and Kentucky.
 - Generating **media attention to safety and supply chain concerns** created by California's commercial harbor craft rule.
 - Highlighting our **industry's safety culture** through press coverage of the American Waterways HERO Awards.
 - Demonstrating **industry career opportunities** through a press conference with Rep. Nicole Malliotakis (R-NY) and New York AWO members.
 - Showcasing the **industry's economic, supply chain, and workforce contributions** through a feature interview with the AWO Chairman on a popular New Orleans Public Radio podcast.
 - Going **head-to-head with Jones Act opponents** to rebut misinformation in a misleading broadcast about the law.
- Strengthened coalition relationships and advanced shared policy priorities through **speaking engagements at industry conferences and virtual forums**.
- Distributed a **digital orientation packet** to Members of Congress and Biden Administration officials on the industry's economic, safety, security, and environmental benefits.
- Worked with members to **host 17 tugboat and towboat tours** to give federal, state, and local officials a firsthand look at industry operations.
- Hosted **five episodes of the American Maritime Podcast** to amplify industry messaging with podcast audiences and strengthen relationships with policymakers and other guests.
- Launched the Proud to be TTB social media campaign, featuring **videos of industry employees sharing why they love their careers**.
- Secured **correction to erroneous statement on Federal Railroad Administration website** identifying rail as safest freight transportation mode.